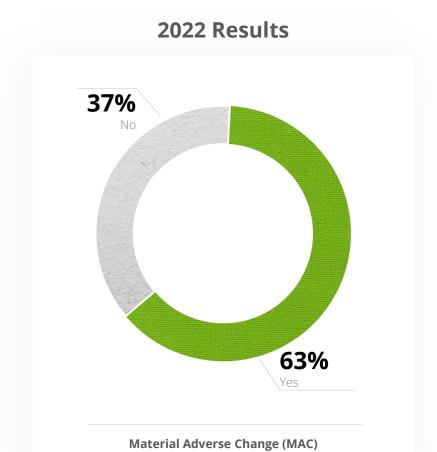
Deloitte. Legal

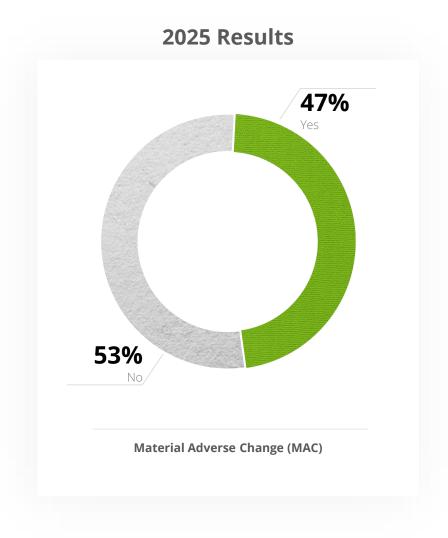


Dealmaking in Central Europe

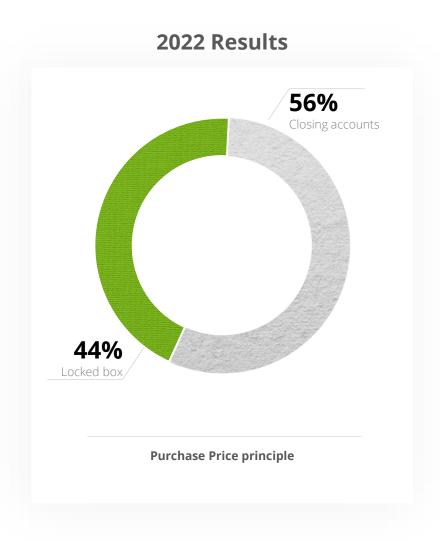
A closer look at Share Purchase Agreements
July 2025

Material Adverse Change (MAC)



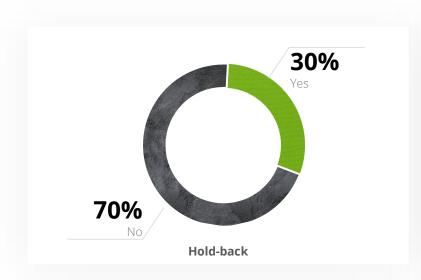


Purchase Price principle

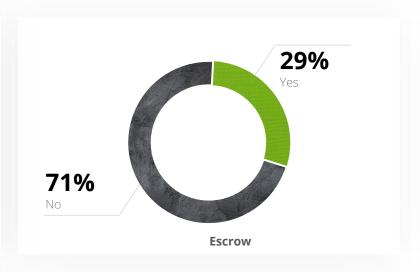




Purchase Price

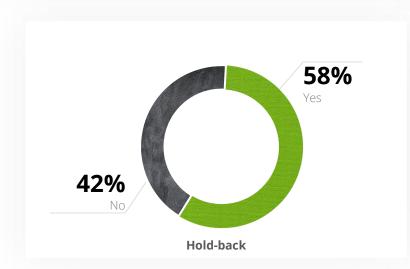




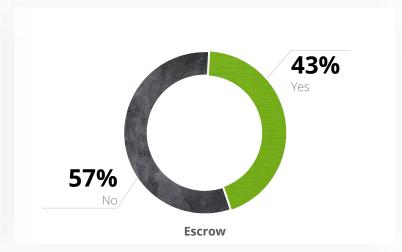




Earn-out

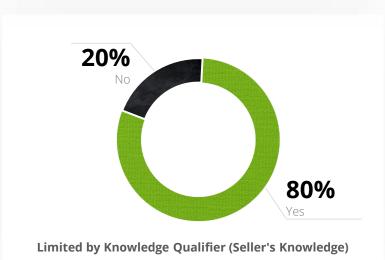




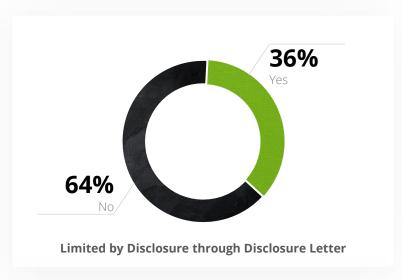


Representations & Warranties (R&W)

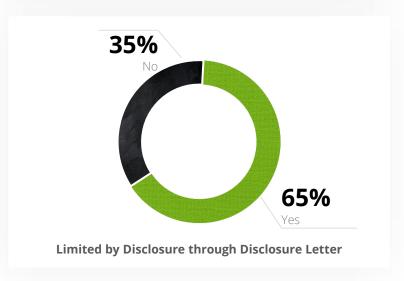




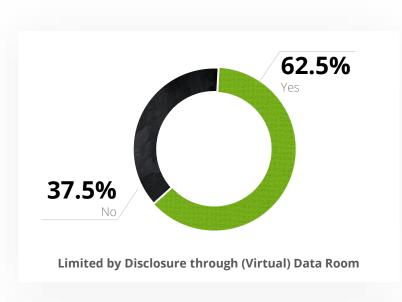
2022 Results

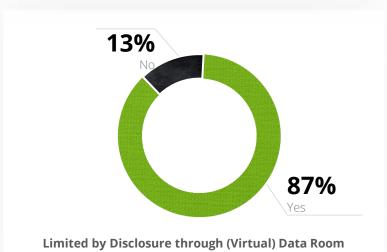


2025 Results

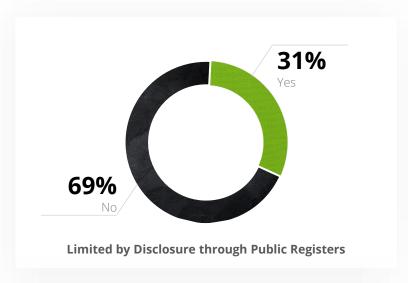


Representations & Warranties (R&W)

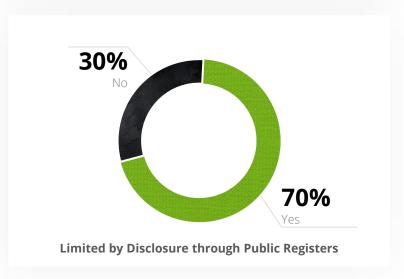




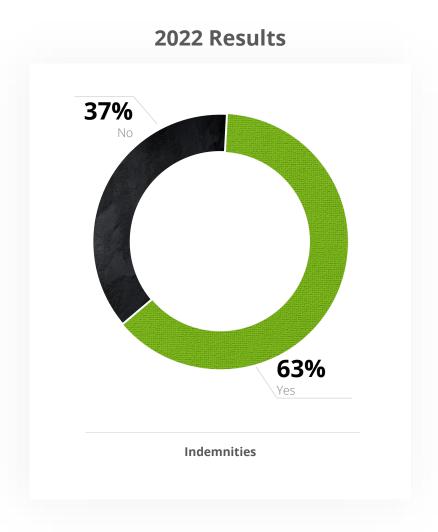
2022 Results

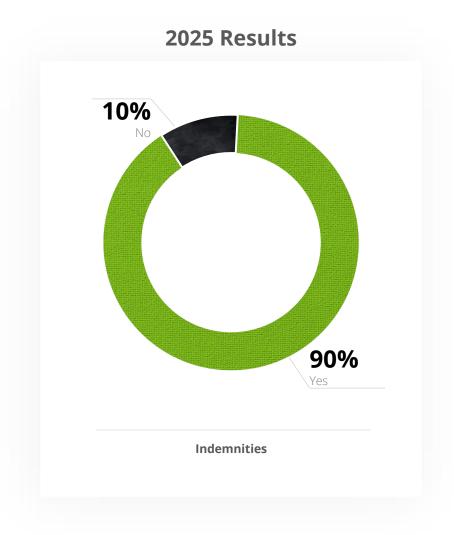


2025 Results

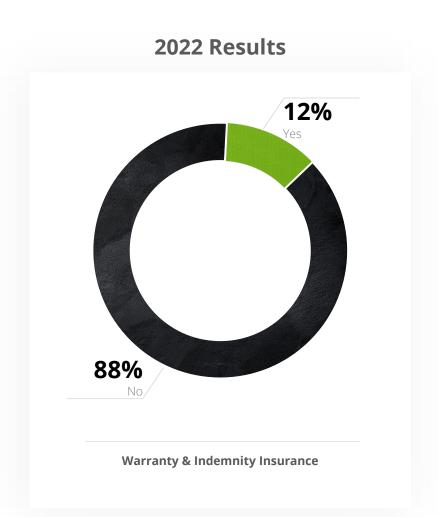


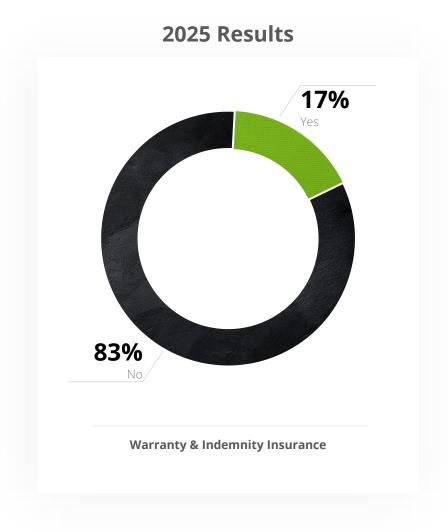
Indemnities



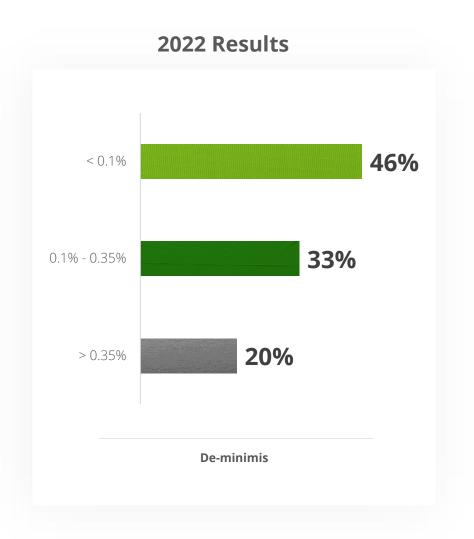


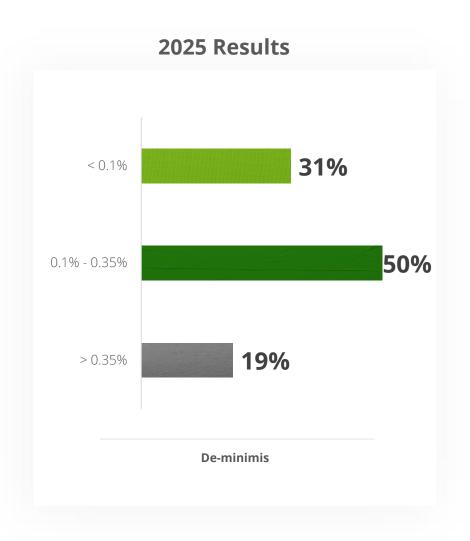
Warranty & Indemnity Insurance



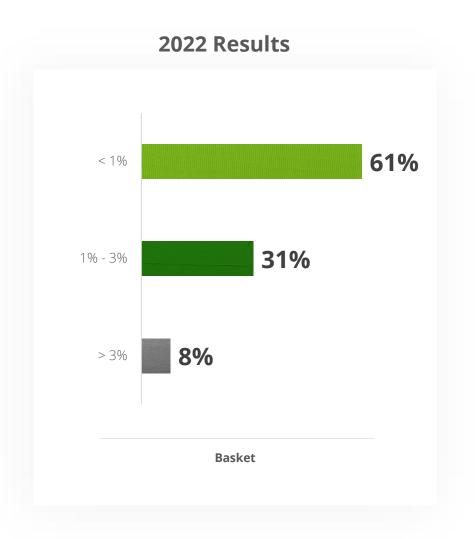


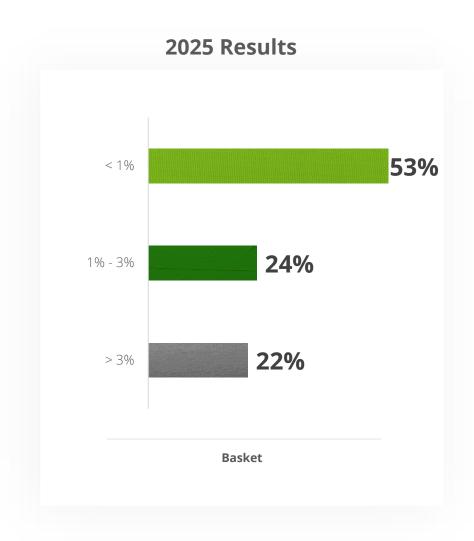
Limitation of liability for breach of R&W



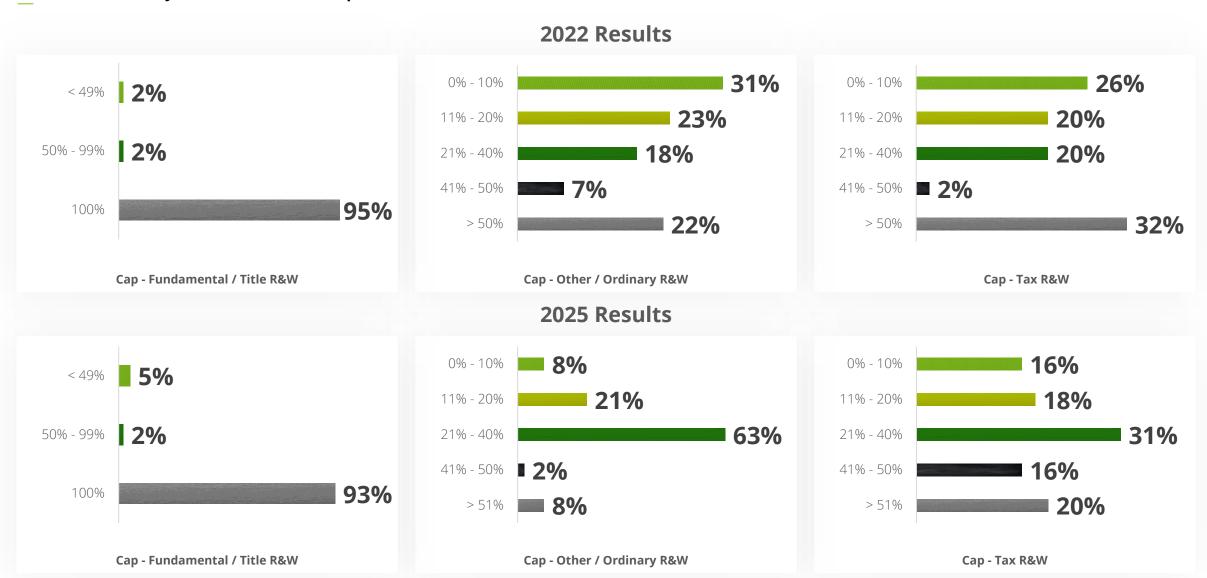


Limitation of liability for breach of R&W





Limitation of liability for breach of R&W - Cap

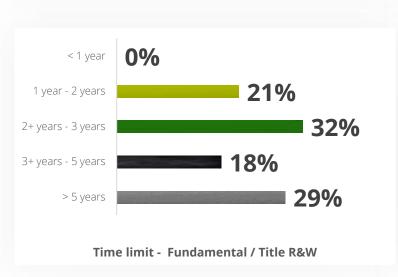


Time limit





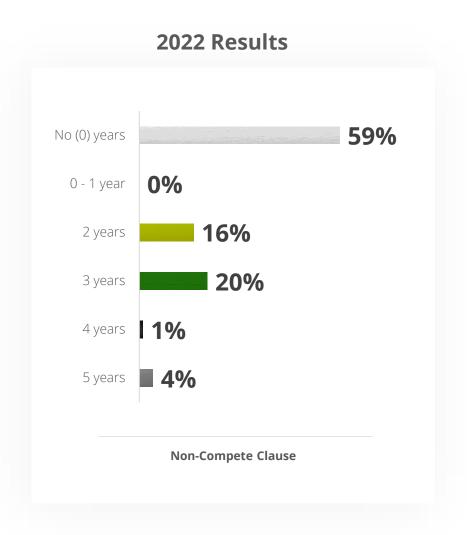


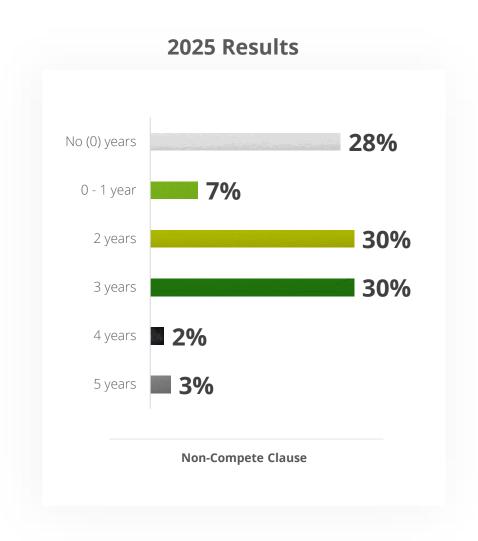




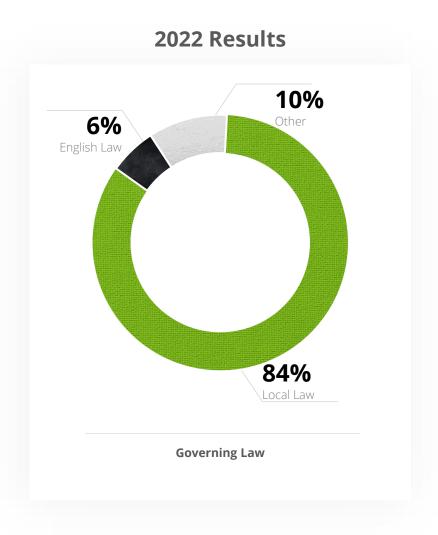


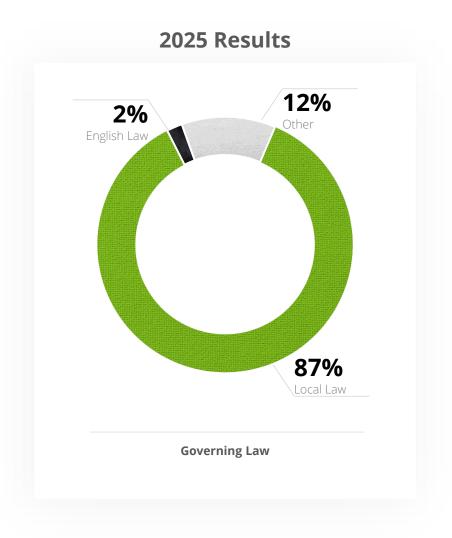
Non-Compete Clause



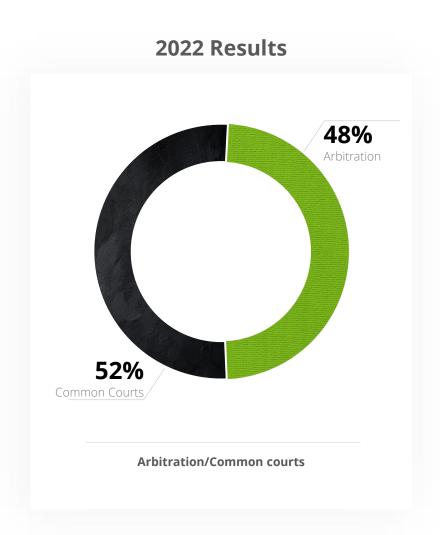


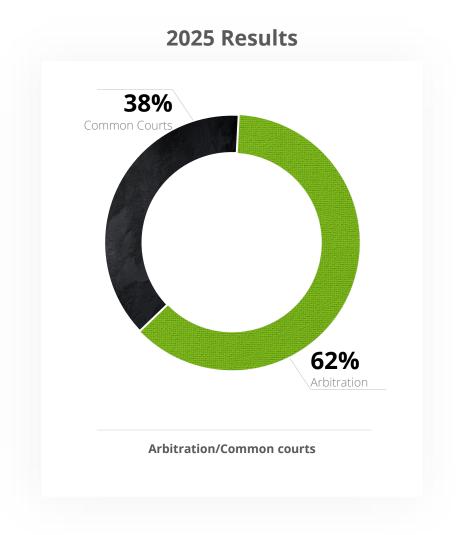
Governing Law





Arbitration/Common courts







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